



Our top five stellar candidates!

With a continued demand for top talent, we would like to share five outstanding professionals that are currently seeking a new career opportunity!

Could one of them be a great fit within your organization?

Contact us today to learn more!
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Candidate #1 Our Strategic Marketing Director

Our highly skilled marketing professional has extensive experience managing creative teams and outside ad agencies. Her strengths include leadership, marketing research, competitive & SWOT analysis, ad campaigns & promotions, product/service launches, public speaking, media buying & relations, project management, and staff development. She has low job movement and has held VP and Director-level positions in the Northern Indiana area. This effective leader and strategic thinker may be the one for you!

Candidate #2 Our Relationship-Driven Manufacturing Engineer

Our candidate is an Manufacturing Engineer with an outstanding background in metal fabricating, assembly operations, injection molding, & metal casting industries & is currently seeking a new opportunity. His strengths include technical skills, problem solving, project management, process implementation and he is very customer focused. He has experience in interacting with inside and outside constituents, is skilled at building, and is skilled at maintaining relationships.

Candidate #3 Our Determined Inside Sales Professional

Our Indianapolis-based candidate an inside sales professional who built his current book of business from nothing! After nearly 5 years at his current company, he has built his book of business from zero to over 300 accounts which he accumulated utilizing probing questions, overcoming objections, and persistently searching for ways to continuously improve his sales techniques. He is adept at role playing, quote generation, and has no fear of the word 'no'. Our candidate is on the market after nearly 5 years with his current company due to a change in the company pay structure.

Candidate #4 Our Skilled Software Developer

Our candidate is a top notch Software Developer with a Bachelors in Information Systems from Indiana University Kelley School of Business. This professional brings an amazing employment history with a solid resume that includes 20+ years of Development and Consulting experience. He is intelligent, kind, professional & will add value to your technology group from day one! Examples of technologies he's experienced with include MVC, HTML, CSS, Bootstrap, JavaScript, KnockoutJS, C#, SQL, Angular, Ionic, Framework, TypeScript. He has designed custom solutions as well as integrations into multiple platforms including CRM, Salesforce, Dynamics and more. He is seeking a new opportunity in the Michiana area. Don't miss out on this great hire!

Candidate #5 Our Customer Service Pro

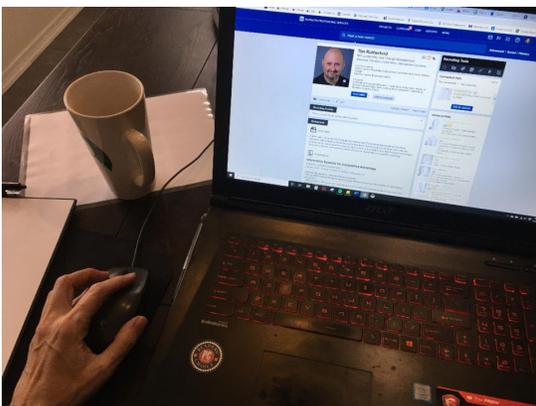
Our Candidate brings several years of high quality sales support! Customer Service is her 2nd nature. She has a kind demeanor, but she also has a mature & confident personality that allows her to diffuse and address complicated sales & customer service concerns naturally. Her prior experience includes Sales & Marketing support at Jayco so she is familiar with the RV and manufacturing world. During her time with Integra Coach she traveled with the sales team, handled all of the sales support, event planning, literature prep, and marketing support. In her current role she has 5-6 manufacturing clients. She handles a lot of data entry, order entry, invoicing, matching - her attention to detail is strong and she really enjoys learning new things!

Michael's Successful Match!



We are thrilled to have placed an HR Manager with a growing privately held Northern Indiana company that has a reputation for delivering top of the line, high quality products. Our successful candidate has a track record for building cooperative company cultures which inspire teamwork and camaraderie. She does this by gathering key players for Leadership Meetings in which together they build a vision for the future and then through tenacity and teamwork, troubleshoot ways to shift the culture. This results in a happy, cohesive, yet dynamic workplace. We expect to hear great things about this 24-year veteran of Human Resources!

25 Tips To Ensure Recruiters Respond To Your LinkedIn Profile



Our very own recruiter, Christine, wrote up some great tips regarding LinkedIn profiles!

LinkedIn is a gold mine for us recruiters. For you, though, there's a lot of competition. Use these tips to quickly answer the questions in our minds, ensuring we reach out to you.

<https://www.linkedin.com/pulse/25-tips-ensure-recruiters-respond-your-linkedin-christine-rutherford/?trackingId=BpYgbK%2FfZyFM6etl%2BVMd7q%3D%3D>